

# Welt Electronic SpA



## Since **1985** at your service

*Founded by three successful professionals, Welt Electronic is now a solid player in the sale and distribution of electronic components for the industrial and lighting markets. With its Converting department, specialized in cutting and processing technical materials, the company offers customized, high-quality solutions. Today, Welt is part of the Steliau Technology Company Group.*



**2024 Revenue**  
**25.6 Millions**



**73 partners**



**1600 Mq headquarter**  
**600 Mq converting**



**RSPP**  
**(Health and Safety Team)**



**54 employees**  
including 14 sales



More than  
**1000 active customers**



**Internal warehouse**



**ISO 9001:2015**  
certification



**KNOWLEDGE**

**PASSION**

**RELIABILITY**

**TEAM WORK**



# CUSTOMER NEEDS



**A wide range of Industrial and Lighting Products:** we are always looking for new solutions in step with market demands



**Consulting:** a widespread presence of sales in all Italy beside each customer



**Skilled and professional employees:** continuous training and participation at the most important trade fairs for updating on the latest generation technologies



**Custom:** «custom-made» solutions for a total customer satisfaction



**Logistic:** internal warehouse with a wide range of products



**Customer Care:** careful customer assistance and full clarity for an efficient service



**B.o.D**



**CEO**  
 Chief Executive Officer  
 Massimo Loche



**MANAGING DIRECTOR & MARKETING MANAGER**  
 Riccardo Rabatti



**CLO**  
 Chief Legal Officer

**SALES DIRECTOR**



**INDUSTRIAL DIVISION**  
 Michele Giusti



**LIGHTING DIVISION**  
 Alessandro Hofmann



**BUSINESS DEVELOPMENT**  
 Emiliano Caroselli



**BUSINESS DEVELOPMENT**  
 Gabriele Gabrielli

**CONVERTING**

**PM / PS / PMFAE**



**OPTICS**  
 Alessandro Hofmann



**LED DISPLAY**  
 Barbara Ghelardoni



**FIELD APPLICATION ENGINEER**  
 Lorenzo Ancillotti



**OPTO DISPLAY LCD**  
 Michele Giusti



**TIM & ELECTROMECHANICAL COMPONENTS**  
 Stefano Gori



**OPTO LED**  
 Tiziano Fegatelli



**PEMCO**  
 Charles Mori

**MANAGER**



**IT**  
 Antonello Perfetti



**INSIDE SALES**  
 Charles Mori



**LINE**  
 Federico Simonetti



**LOGISTIC & WAREHOUSE**  
 Paolo Bruno



**QUALITY**  
 Caterina Liccioli



**PRODUCTION PLANNER & COSTING**  
 Cristiano Mugnai



**BUYER**  
 Massimo Messeri



**ACCOUNTING**  
 Simona Nencini

**SALES**

EMILIA ROMAGNA

LAZIO

LIGURIA

LOMBARDIA

MARCHE/UMBRIA

PIEMONTE

TOSCANA

TRIVENETO

VALLE D'AOSTA

SOUTHERN ITALY

**28.000.000**  
 FORECAST 2025

REVENUE 2024  
**INDUSTRIAL**  
 € 19.000.000

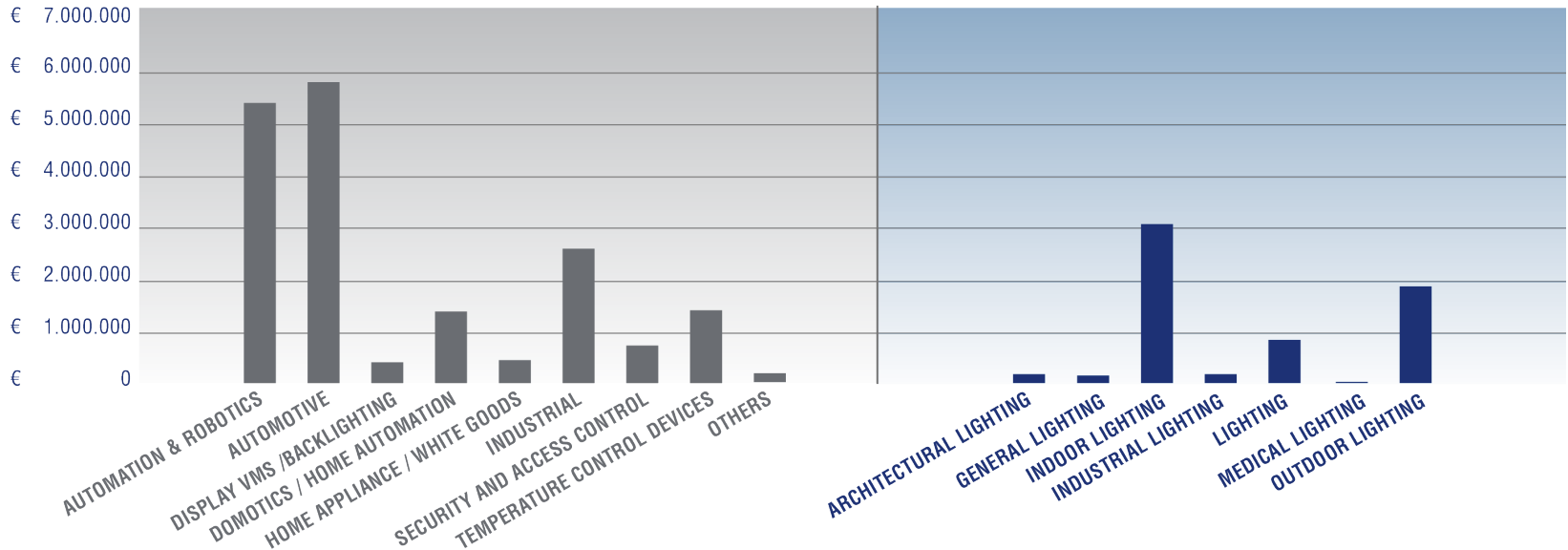


REVENUE 2024  
**LIGHTING**  
 € 6.600.000

## REVENUE 2024

INDUSTRIAL DIVISION € 19.000.000

LIGHTING DIVISION € 6.600.000



## INDUSTRIAL DIVISION



## LIGHTING DIVISION





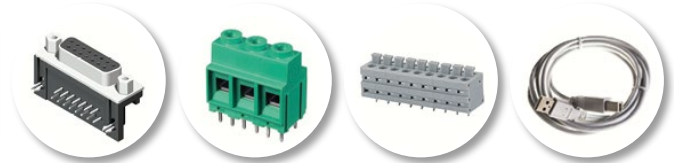
## OPTOELECTRONICS

LED - LED MODULE / LED Strip - LED FINISHED PRODUCT - LED OPTIC  
 - OPTO COUPLER / INFRARED COMPONENT - LED DISPLAY - LIQUID  
 CRYSTAL DISPLAY - LED Profile / LED Profile Luminaire



## INTERCONNECTION

CONNECTOR - TERMINAL BLOCK -  
 CABLE ASSEMBLY / CABLE WIRE - CIRCULAR CONNECTOR



## TIM (THERMAL INTERFACE MATERIAL)

TIM (THERMAL INTERFACE MATERIAL) -  
 emi / emc tape - HEAT SINK



## ELECTROMECHANICAL

RELAY - POWER SUPPLY - SWITCH -POTENTIOMETER / TRIMMER -  
 SENSOR - FILTER - BATTERY - TRANSFORMER - PCB / PCBA



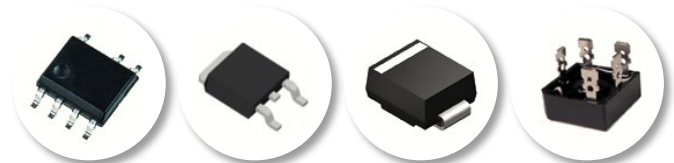
## PASSIVE

CIRCUIT PROTECTION - CAPACITOR - COIL / INDUCTOR -  
 TIMING DEVICE - RESISTOR - CERAMIC RESONATOR -  
 SOUND COMPONENT - SUPER CAP



## ACTIVE

IC LED DRIVER - POWER MANAGEMENT -  
 MOSFET / SCR / TRIAC - DIODE - BRIDGE



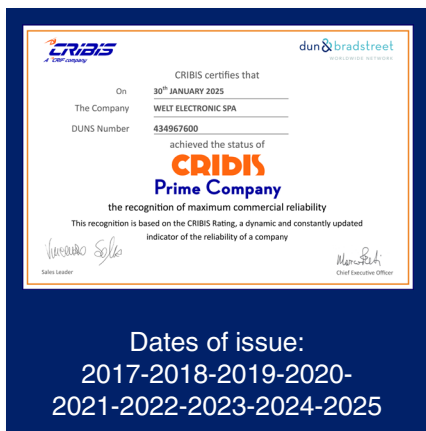
# ALWAYS AT YOUR SERVICE



**1** HEADQUARTER  
Firenze

**1** PRODUCTION  
Firenze

**6** LOCAL OFFICE  
Ancona, Bologna, Genova,  
Padova, Roma, Torino



**CRIBIS PRIME COMPANY:**  
 for nine consecutive years  
 Welt Electronic  
 has won the major company  
 reliability certificate, released  
 only to companies with a  
 constant high reliability and  
 are virtuous in payments to  
 suppliers.



**CERTIFICATE ISO 9001:2015**  
 Welt Elctronic has chosen to  
 implement and mantain an  
 efficient Quality management  
 System in accordance with  
 UNI EN ISO 9001, to ensure  
 continuous conformity of the  
 product/service to the  
 customer's requirements and  
 to applicable legislation and  
 relevant Regulations.



**PLIMSOLL CERTIFICATE:**  
 Plimsoll Publishing Ltd are  
 the world's leading provider  
 of market reports and  
 company analysis. Plimsoll  
 only awards a select number  
 of companies in their  
 individual industry sector.  
 Receiving the award  
 indicates that Welt Elctronic  
 has improved its overall  
 financial health based on  
 their assessment of its  
 performance whilst achieving  
 solid sales growth.

## KEEP IN TOUCH WITH US:

### WELT ELECTRONIC SPA

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Tel. +39 055 302631  
www.welteletronic.it - info@welteletronic.it  
gdpr@welteletronic.it - welteletronic@pec.it

### PRODUCTION

Via della Treccia, 8 - 50145 Firenze  
Tel. +39 055 302631

### COMPANY DATA

Trib. FI45117 - R.E.A. FI388341  
C.F. e P.I. 03714360488  
Capitale Sociale: € 2.000.000 i.v.  
Registro Pile: IT19040P00005244



